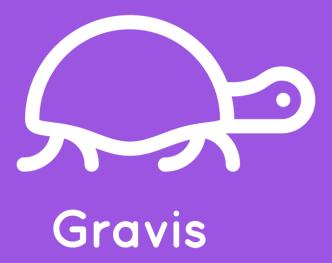
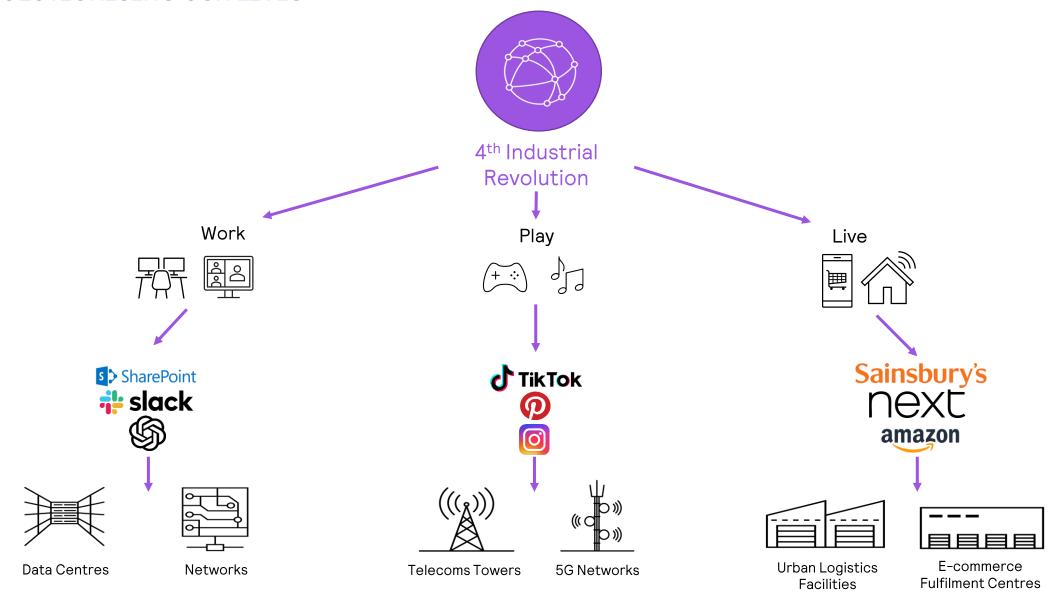


# THE OPPORTUNITY



## REVOLUTIONISING OUR LIVES

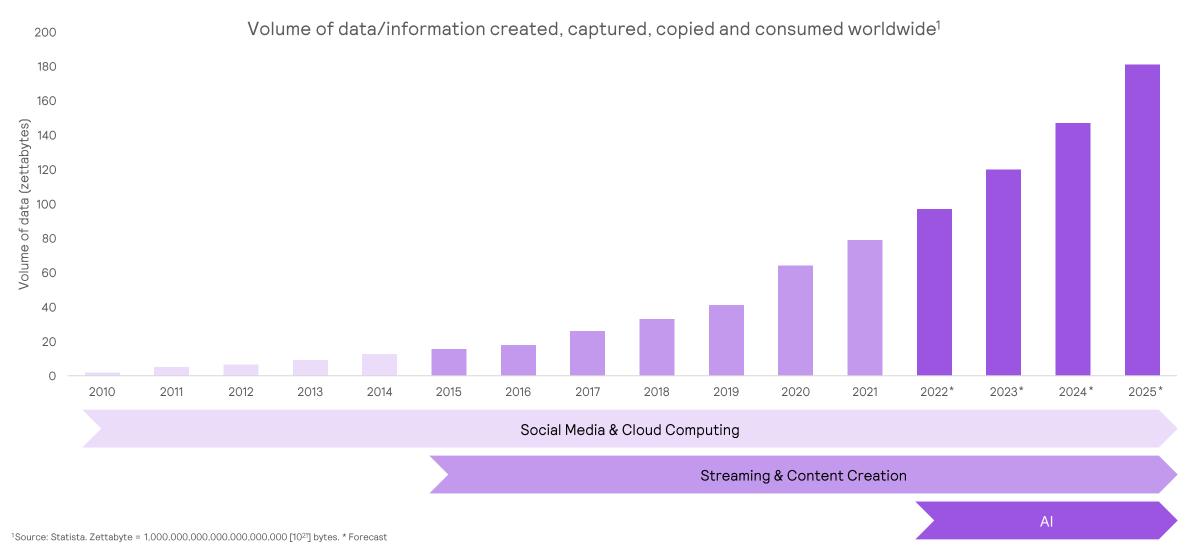


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3

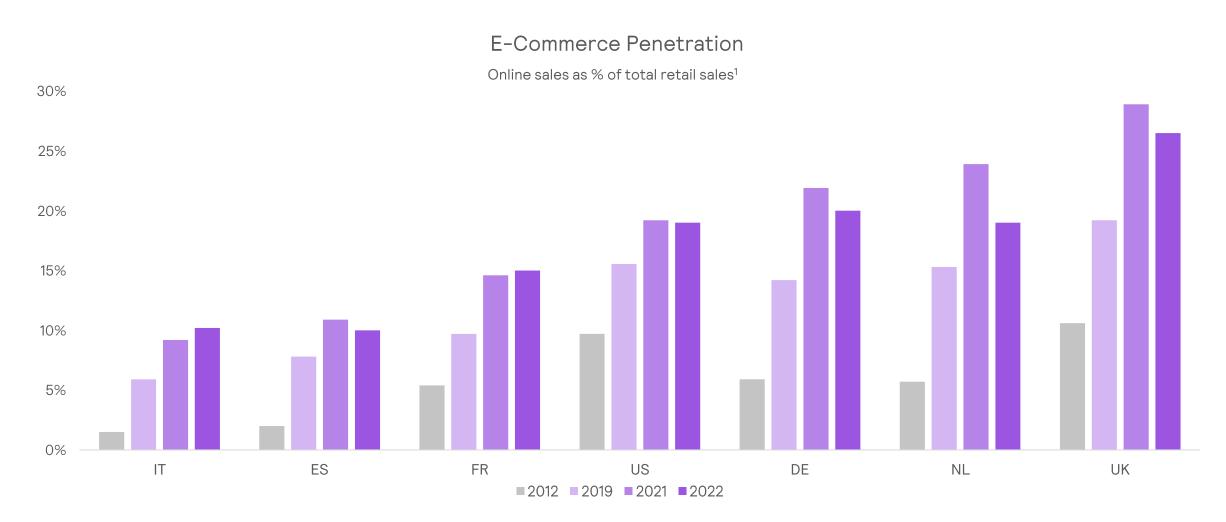
## **DATA GROWTH**

Accelerating growth in data creation.



## E-COMMERCE GROWTH

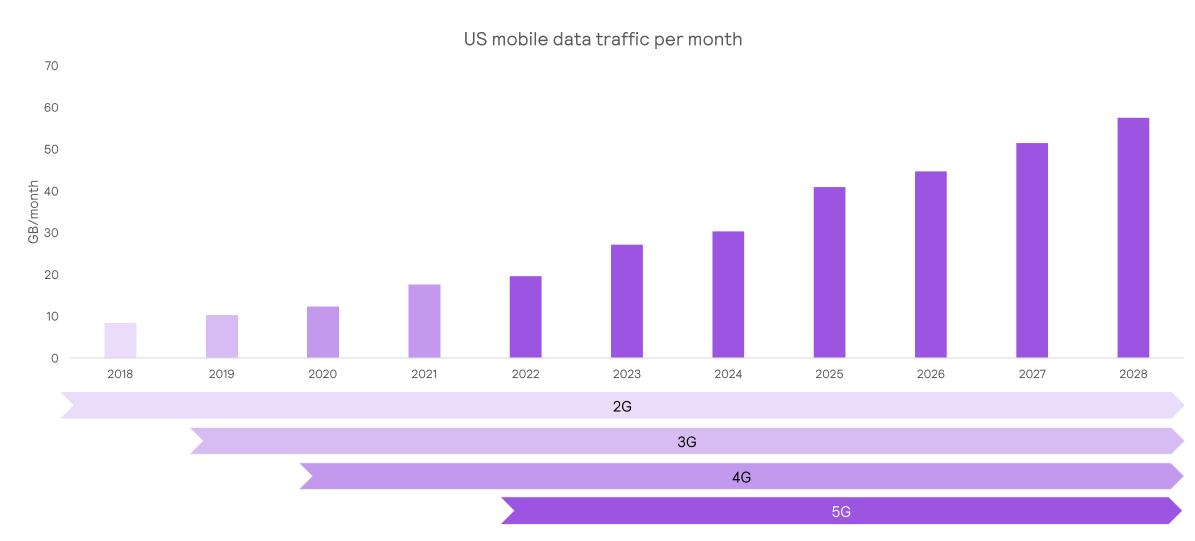
Retailing migrating from shops to online.



<sup>&</sup>lt;sup>1</sup> Source: Center for retail research. The figures on this graph relate to retail sales only, excluding hospitality/restaurants, tickets, vacations and vehicle fuel, and hence may differ from estimates based on a wider definition of ecommerce. By 'retail sales' we mean the sale of goods to the final consumer. U.S. totals have been adjusted to bring them into line with our definition of retail sales – excluding vehicle fuel, auto sales and prepared food sales (hospitality).

## **5G GROWTH**

More mobile devices, consuming more data, requiring more digital infrastructure.

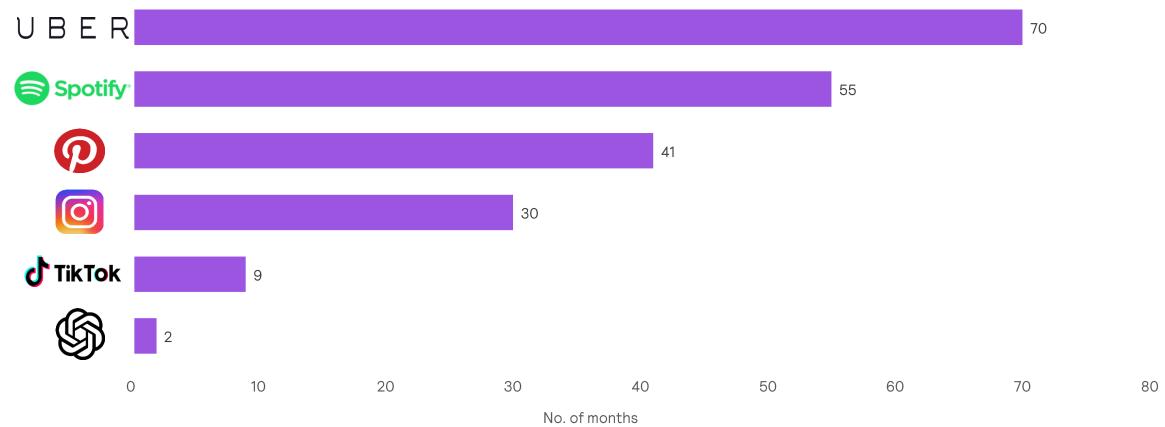


Source: Ericsson, 'Mobile Subscriptions Outlook', June 2023.

## ACCELERATING ADOPTION RATE

ChatGPT the fastest adopted consumer internet app<sup>1</sup>.





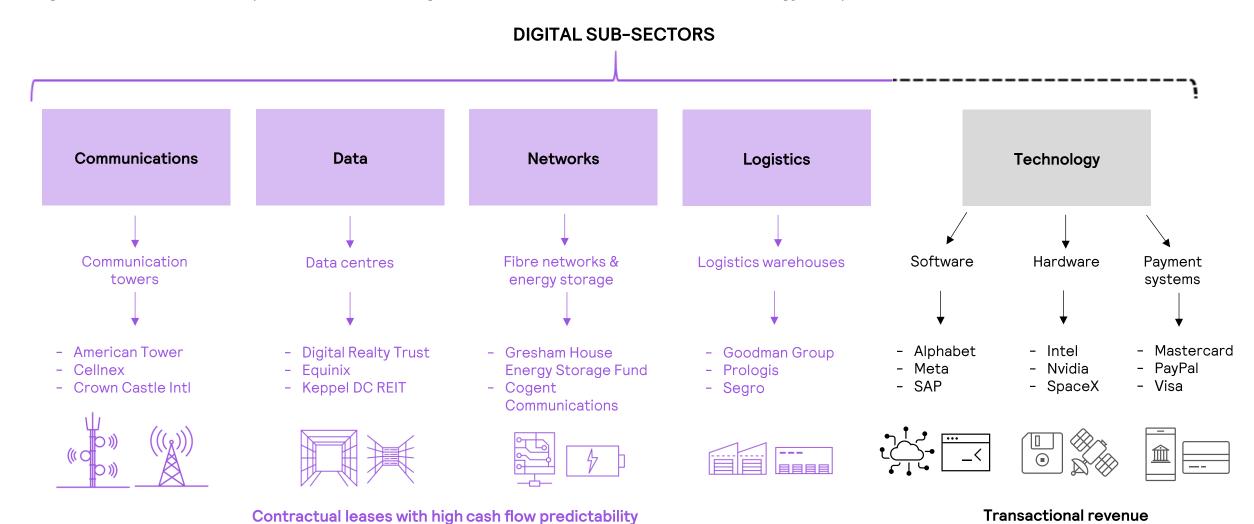
<sup>&</sup>lt;sup>1</sup>https://time.com/6253615/chatgpt-fastest-growing/.

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<sup>&</sup>lt;sup>2</sup>Source: UBS, February 2023.

## DIGITAL INFRASTRUCTURE ASSETS

Digital infrastructure companies enable the digital world and are distinct from technology companies.



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#### LISTED DIGITAL INFRASTRUCTURE CHAMPIONS

Developed markets listed companies championing the digital infrastructure universe.



Market Cap – £90.5bn IPO Date – November 1997



Market Cap – £84.9bn IPO Date – July 1998



Market Cap – £63.0bn IPO Date – August 2000



Market Cap – £35.2bn IPO Date – June 1995



Market Cap – £39.4bn IPO Date – May 2006



Market Cap – £40.6bn IPO Date – November 2004



Market Cap — £12.2bn IPO Date — December 1949



Market Cap – £2.3bn IPO Date – October 1993



Market Cap – £22.0bn IPO Date – May 2015



Market Cap – £8.9bn IPO Date – June 2015



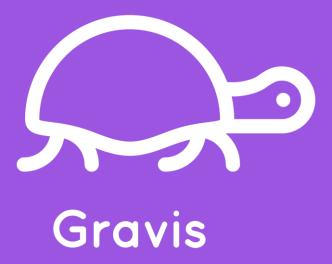
Market Cap - £5.5bn IPO Date - December 2010



Market Cap – £0.7bn IPO Date – March 2000

Source: Bloomberg LP. Data as at 30.09.24. All market caps have been converted to GBP.

## INTRODUCTION TO THE FUND



#### STRATEGY OVERVIEW & OBJECTIVES

#### **Key Information**

- Invests in a diversified portfolio of transferable securities listed in developed markets
- Exposure to numerous leased infrastructure assets with thousands of tenants, backed by millions of customers
- Aiming to deliver c.3% dividend yield<sup>1</sup>
- Inflation-linked characteristics
- Charges capped at the AMC<sup>2</sup>
- UK UCITS V OEIC

#### **Fund guidelines**

- Exposure solely to physical assets (concrete, cables and steel) through listed securities
- No investments in hardware or software companies (e.g. Meta, Intel, Visa)
- Min. £250m market cap and min. £250k average daily trading volume

#### **Fund limits**

- Min. 22 holdings currently 32<sup>3</sup>
- Subject to UK UCITS V regulations, 5/10/40 weighting rule

<sup>&</sup>lt;sup>1</sup>This is an unofficial target and there is no guarantee it will be achieved. <sup>2</sup>The OCF (Ongoing Charges Figure) for all share classes for the TM Gravis Digital Infrastructure strategy is capped at the AMC (Annual Management Charge) and any costs in excess of the OCF/AMC are paid by the Investment Manager. <sup>3</sup>Data as at 30 September 2025.

## DIGITAL INFRASTRUCTURE BUSINESS MODELS

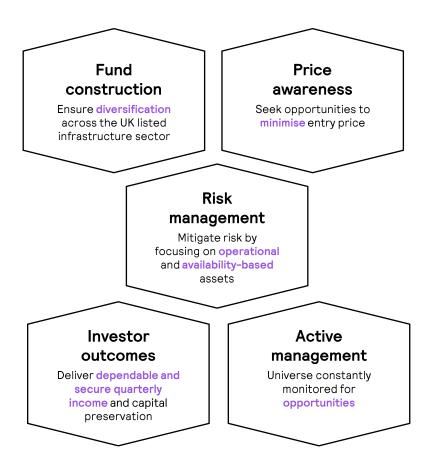
Moving from an analogue world to a digital world creates rental income opportunities.

Theme	Communications	Data Networks		Logistics	
Physical asset					
lnoomo gonoration	Leasing space for communications equipment	Leasing space for servers	Leasing communications infrastructure or selling electricity	Leasing space for e-commerce fulfilment	
Income generation	Average unexpired lease length 7.7 years*	Blend of lease lengths	Blend of lease lengths	Average unexpired lease length 5.9 years*	
Rental indexation	<ul> <li>US: c.3% fixed uplifts</li> <li>Europe: CPI-linked</li> <li>US: 2-5% fixed uplifts</li> <li>Europe: CPI-linked</li> <li>Varying revenue profiles for Fibre and Battery Storage</li> </ul>		for Fibre and Battery	<ul> <li>US: 2-4% fixed uplifts</li> <li>EU: CPI-linked</li> <li>UK: blend of open-market and indexation</li> </ul>	
Customers	Mobile network operators: AT&T, T-Mobile, Vodafone	IT companies: Meta, IBM, Oracle Fortune 500 companies: American Express, Walmart	Telecom companies or National Grid	E-tailers: Amazon, Ocado Distribution companies: FedEx, UPS	

Source: Gravis Advisory Ltd. \* Average unexpired lease lengths based on data made publicly available or provided on request.

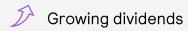
## **INVESTMENT PHILOSOPHY**

#### **Investment Management**

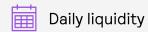


#### Portfolio construction











Credibility of management team

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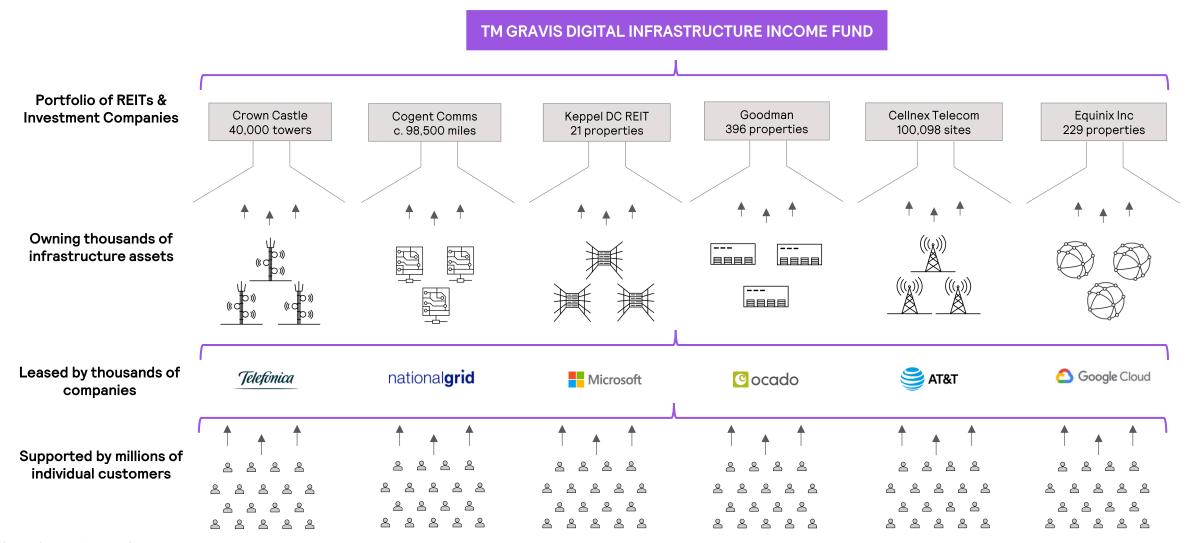
## LIQUIDITY AND QUALITY



Source: Gravis Advisory Ltd

#### BUILDING A DIVERSIFIED PORTFOLIO

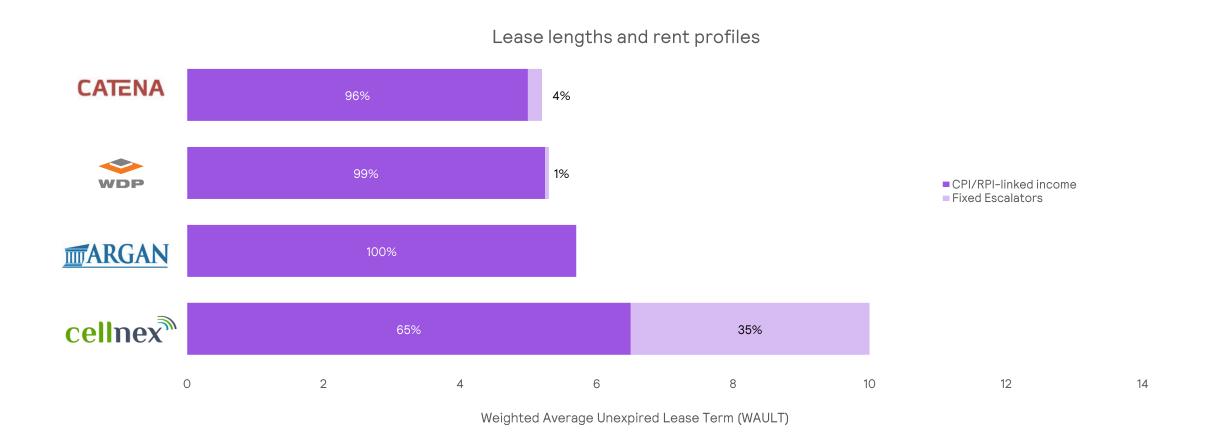
The Fund invests in multiple REITs, which own or invest in a diversified pool of properties.



Source: Gravis Advisory Ltd/ Company data

## CONTRACTUAL RENT GROWTH

c.70% of the portfolio benefits from contractual uplifts or inflation-linked escalators.

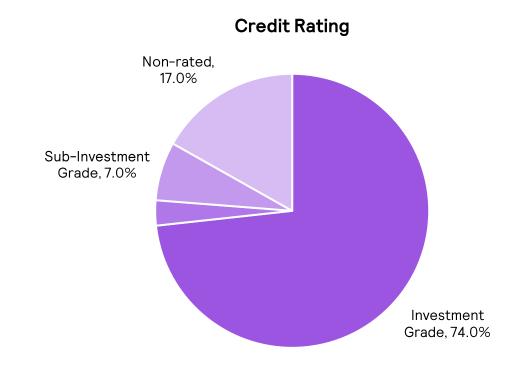


<sup>&</sup>lt;sup>1</sup> Estimated based on company materials.

WAULT and rent profile data taken from Company Data and/or Investor Relations.

## FIXED RATE DEBT

Attractive debt financing. High rated, low coupon, long tenor and mostly fixed.

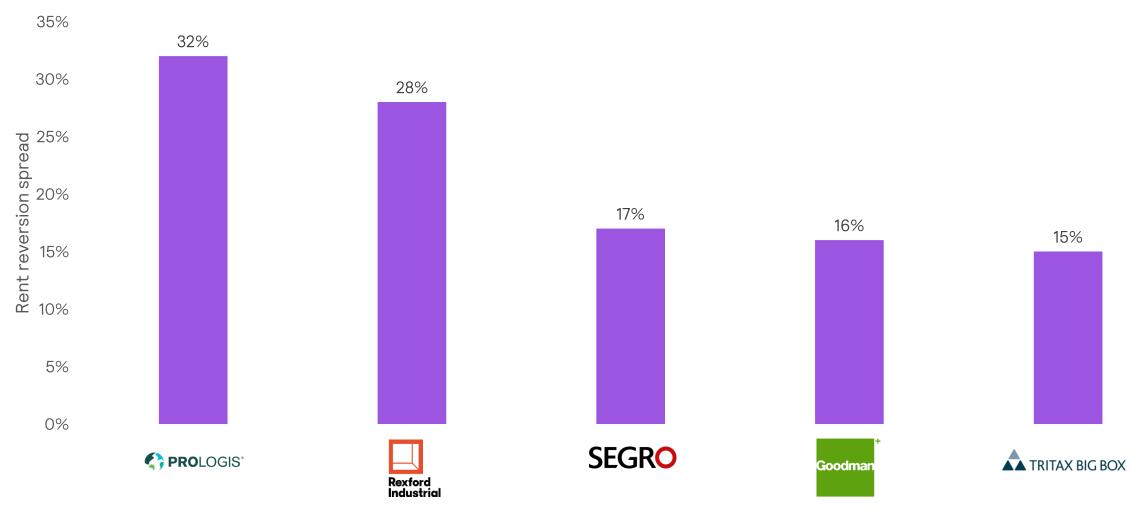


Av. Cost of	Av. Debt	% Fixed or capped	Investment
Debt	Tenor		Grade
3.0%	5.1 years	85%	74%

Source: Bloomberg LP, Gravis Advisory Ltd. TM Gravis Digital Infrastructure data as at 31.03.25. Estimated based on company disclosures and Bloomberg. Credit Ratings based on holdings having at least one rating by Standard & Poor's, Fitch Ratings, Moody's, Japan Credit Rating Agency (JCR), Nordic Credit Rating (NCR). Excludes portfolio cash (0.5% as at 31.03.25).

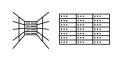
## REVERSIONARY RENTAL GROWTH

Market rents above current rents, offering potential for future growth



Source: Gravis Advisory Ltd. Company accounts and investor presentations, March 25. Reversionary potential reflects reversion of contractual in-place rents to current market rents, it is not necessarily a guide to future performance.

#### OPTIMISTIC MANAGEMENT OUTLOOK





"2024 was a remarkable year for Digital Realty, with record leasing driving impressive growth in our revenue backlog and providing compelling visibility into our accelerating earnings growth."

Andy Power, President and CEO of Digital Realty, Q4 2024







"... over the long term, limited new supply and high construction costs support continued rent growth. We're confident in the strength and resilience of our business."

Hamid R. Moghadam, CEO and Co-Founder of Prologis, Q4 2024







"Carrier activity levels in the US continued to grow and we finished 2024 with our highest backlogs of the year for both leasing and services, setting us up well for continued momentum in 2025."

Brendan Cavanagh, President and Chief Executive Officer of SBA Communications Corporation, Q4 2024





"We look forward to the ability to monetize additional parts of our unleased IPv4 address inventory, our dark fiber footprint and our excess data center space on a wholesale basis, either with direct sales or long-term leases over the next year or so."

David Schaeffer, Founder, Chairman, Chief Executive Officer & President of Cogent Communications Holdings, Q4 2024

Source: Gravis Advisory Ltd research.

## DEPENDABLE DIVIDEND GENERATORS

Company	Sector	Country of Listing	Years of Consecutive Dividend Growth	Dividend Yield <sup>1</sup>	Dividend Growth <sup>2</sup>	Upside Potential <sup>3</sup>
EASTGROUP			13	3.4%	2.7%	16%
AMERICAN TOWER®	(( O )))		12	3.2%	2.8%	11%
WDP	 		12	5.4%	3.5%	8%
<b>TARGAN</b>			11	5.5%	5.7%	33%
SEGRO			8	4.2%	3.0%	26%
EQUINIX			7	2.3%	7.4%	25%

Source: Bloomberg LP, Company Reports and Gravis Advisory Ltd.  $^1$  Gross dividend yield, before withholding tax, based on the median of analyst forecasts for the 2024 dividend yield.  $^2$  Based on the median of analyst price targets. Data as at 31.03.2025.

#### PRIVATE EQUITY ACQUIRING PUBLIC EQUITY

The Gravis Digital Infrastructure Income Fund has benefited from private equity takeover activity.

Portfolio Holding	Bidder	Announcement Date	Takeover Premium <sup>1</sup>
QTS	Blackstone	June 2021	+21%
€CyrusOne.	KKR    GLOBAL  INFRASTRUCTURE  PARTNERS	November 2021 +25%	
UNITI	Brookfield MORRISON & CO	March 2022	+59%
switch	DIGITALBRIDGE Univestors	May 2022 +18%	
<b>Důke</b> realty	PROLOGIS*	June 2022	+32%
Summit IREIT Summit Industrial Income REIT	G I C dream & industrial REIT	November 2022	+31%
VANTAGE TOWERS	KKR    GLOBAL HARRASTRUCTURE PARTINERS	November 2022	+9%
<b>⊘</b> SMS	KKR	December 2023	+40%

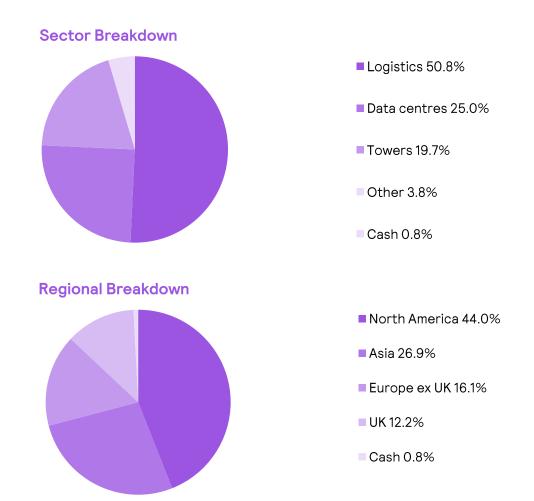
#### Capital at risk. Past performance is not indicative of future performance.

Source: Gravis Advisory Ltd. <sup>1</sup>Premia to the undisturbed share price. QTS acquired by Blackstone in an all-cash transaction valued at approximately \$10 billion, including the assumption of debt. CyrusOne acquired by KKR and Global Infrastructure Partners in a transaction valued at approximately \$15 billion, including the assumption of debt. Uniti Group acquired by a Brookfield & Morrison Co led consortium valuing the company at approximately \$3.6 billion. Switch acquired by a DigitalBridge & IFM led consortium valuing the company at approximately \$11 billion. Prologis acquired Duke Realty in an all-stock transaction, valued at approximately \$26 billion. Summit Industrial Income REIT acquired by GIC in partnership with Dream Industrial REIT in an all-cash transaction valued at approximately C\$5.9 billion. Vantage Towers acquired by a consortium of Vodafone, GIP and KKR at an equity value of £16.2 billion. On 7<sup>th</sup> December 2023 the board of Smart Metering Systems announced that it had agreed to be acquired by KKR and its affiliates in an all-cash transaction at an enterprise value of £1.4 billion.

## PORTFOLIO EXPOSURE AND TOP 10 HOLDINGS

High conviction portfolio focused on infrastructure types with favourable fundamentals.

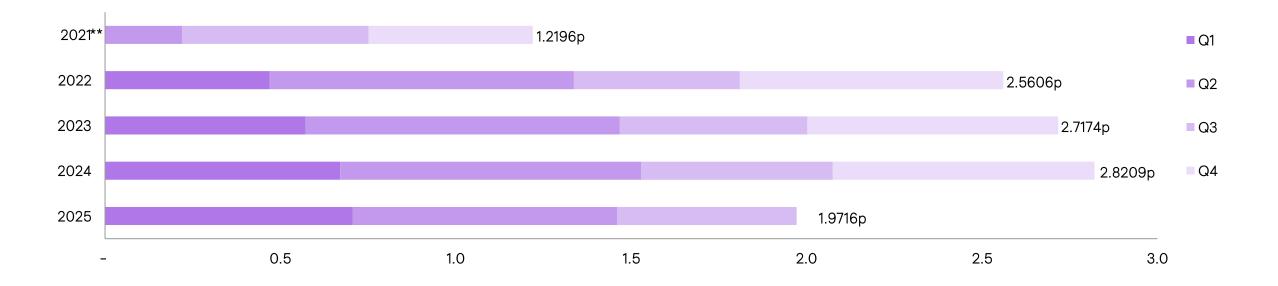
Company	Holding
Prologis Inc	6.66%
Equinix Inc	6.50%
Goodman Group	6.42%
Digital Realty Trust Inc	5.68%
NEXTDEC Ltd	5.16%
American Tower Corp	4.18%
SBA Communications Corp	4.16%
Keppel DC REIT	3.88%
SEGRO PLC	3.82%
Infrastructure Wireless Italiane SpA	3.10%



Data as at 30 September 2025. Source: Company Reports, Gravis Advisory Ltd.

## RELIABLE DISTRIBUTIONS

Quarterly since inception to 30 September 2025.

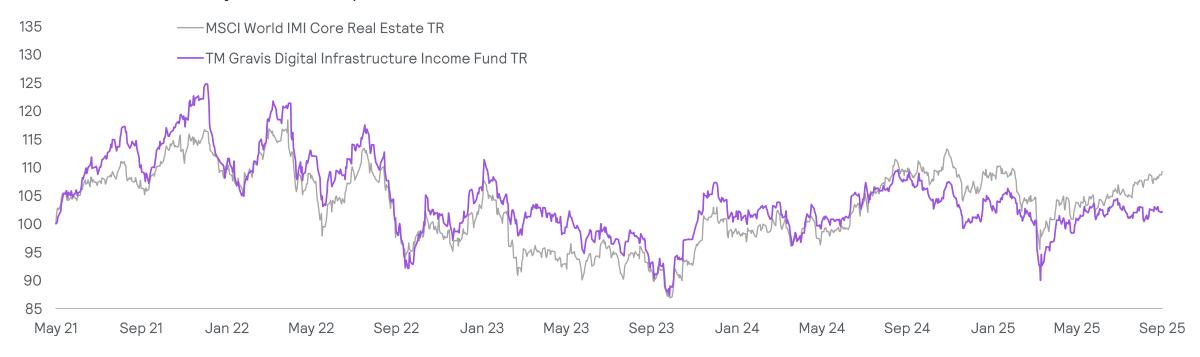


Past performance is not indicative of future performance, the value of your investment may go down as well as up.

<sup>\*</sup>The Fund launched on 31 May 2021. Data as at 30 September 2025. Distributions shown are for C Inc Share Class. \*\*Q2 2021 data is a part period from 31.05.2021 – 29.07.2021. Ex date for published dividends is the first working day of the month after the previous quarter. Prior to Q3 2025, the ex date was the last working day of the quarter. The pay date remains unchanged.

## PERFORMANCE SINCE LAUNCH

#### Performance from 31 May 2021 to 30 September 2025.



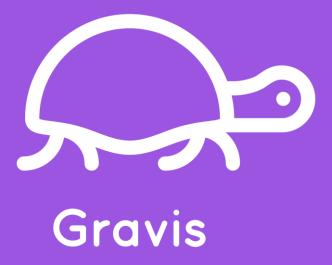
#### **Returns**

	Since Inception	3 Year	12 Month	3 Month	1 Month	YTD	Annualised Since Inception	Volatility	Yield
TM Gravis Digital Infrastructure Income	2.15%	3.63%	-5.20%	0.37%	-0.83%	1.79%	0.49%	14.52%	3.01%
MSCI World IMI Core Real Estate IMI GBP	9.26%	11.03%	0.09%	6.24%	1.43%	2.82%	2.06%	14.13%	3.88%

 $Past\ performance\ is\ not\ indicative\ of\ future\ performance, the\ value\ of\ your\ investment\ may\ go\ down\ as\ well\ as\ up.$ 

The strategy launched on 31 May 2021. Data as at 30 September 2025. TM Gravis Digital Infra Performance is illustrated by the C GBP Net Accumulation share class.

# APPENDIX



#### FUND INVESTMENT TEAM



Matthew Norris, CFA – Director of Real Estate Securities & Fund Manager

Matthew is the lead manager to the TM Gravis UK Listed Property Fund and the TM Gravis Digital Infrastructure Income Fund. He has more than two decades investment management experience and has a specialist focus on real estate securities.

He served as an Executive Director of Grosvenor Europe where he was responsible for global real estate securities strategies.

Matthew holds a BA (Hons) degree in Economics & Politics from the University of York, the Investment Management Certificate and is a CFA charterholder.

He regularly participates in industry panel discussions on real estate trends and investment strategies.



Shayan Ratnasingam – Senior Research Analyst

Shayan is a senior research analyst at Gravis assisting on the four open-ended funds.

Shayan has extensive experience in multiasset investing within the institutional and wealth management industry from overseeing a £300 million multi-asset alternatives fund and more recently leading sell-side research on renewable and investment companies at Winterflood Securities.

Shayan holds the IMC and CFA certificate in ESG Investing and is currently working towards qualifying as an Actuary from the Institute of Faculty of Actuaries.



James Peel, CFA – Senior Research Analyst

James is a senior research analyst at Gravis assisting on the four open-ended funds.

James started his career in 2018 as a Researcher at the British Chamber of Commerce in Taipei. He then joined Titan Asset Management as an Analyst, before progressing to the role of Portfolio Manager where he was primarily responsible for Titan's approach to sustainable investing.

James holds the IMC and CFA certificates in ESG Investing and Climate and Investing (CCI) and is a CFA charterholder.

#### DISTRIBUTION TEAM



Cameron Gardner - Director, Head of Distribution

Cameron is a Director at Gravis and is Head of Distribution. She is a member of the Responsible Investment Committee.

She joined Gravis in April 2019 from Neptune Investment Management, where she was responsible for covering the Southwest, Midlands and Wales. Prior to that Cameron worked at Ardevora Asset Management where she supported the Head of Institutional clients.



Jason Anderson – Head of London Sales

Jason is Head of London Sales for Gravis. Jason has vast experience covering intermediaries and wealth managers across London and the South of England.

After starting his career at Fidelity, Jason moved to Threadneedle where he spent 7 years covering the intermediary market in London and the Southeast. Jason then returned to Fidelity before he moved to Thames River Capital to help launch the retail Multi-Asset business. Following the acquisition by F&C and then BMO, Jason headed up the Southern Sales Team.



Jonathan Feely - Sales Director, North & Midlands

Jonathan is a Sales Director with responsibility for the Midlands, North of England, Scotland & Northern Ireland.

For over 25 years he has worked in Financial Services, the last 16 years at Columbia Threadneedle covering the intermediary market in the North of the UK. He also has experience in the Middle East market having undertaken a hybrid role for several years covering the North of the UK & Middle East. He has vast experience working with independent financial advisors, wealth managers, banks and platforms.



Ollie Matthews – Sales Director, South & Channel Islands

Ollie is a Sales Director with responsibility for the south of England. For over 20 years, Ollie has been an investment fund promoter and distributor in the South of England.

He has worked extensively with independent financial advisers, private banks, wealth managers, family offices, stockbrokers and discretionary fund managers. During this time Ollie launched Threadneedle into the UK retail market, launched the industry's first dedicated television channel, Asset.tv, raised AUM for various boutiques and developed innovative investment funds.

**GRAVIS DIGITAL INFRA** 

## **KEY TERMS**

Fund Size*	£19.42					
Yield (C Inc GBP)*	3.01%					
Share Classes	Income & Accumulation					
Minimum Investment	C: £100   I: £10,000,000					
Annual Management Charges	C: 0.80%   I: 0.70%					
Fund operating charges**	C: 0.80%   I: 0.70%					
Launch Date	31/05/2021					
Launch Price	£1					
Valuation and trading	Daily 12pm					
Investment Association Sector	IA Property Other					
Holdings	Global listed real estate investment trusts ("REITs"), real estate operating companies ("REOCs"), collective investment schemes, equities, bonds and cash.					
Number of holdings*	32					
Distributions	Quarterly (payable 1 month in arrears)					
Classification	Non-complex					
Currencies	GBP, USD, EUR, JPY					
£ ISINs & SEDOLs	Clean         Institutional           £ Acc         GB00BN2B4F43         BN2B4F4         £ Acc         GB00BN2B4R64         BN2B4R6           £ Inc         GB00BN2B4876         BN2B487         £ Inc         GB00BN2B4L03         BN2B4L0					

**GRAVIS DIGITAL INFRA** 

<sup>\*</sup>Data as at 30 September 2025. \*\*The OCF (Ongoing Charges Figure) for all share classes is capped at the AMC (Annual Management Charge) excluding underlying REIT ongoing charges and any costs in excess of the OCF/AMC are paid by the Investment Manager.

#### PLATFORMS AND WRAPPERS

Available on the following platforms

Aegon

Allfunds

Aviva

Barclays

Canada Life

Citi Bank

**Close Brothers** 

Embark

Ifidelity

FNZ

Hargreaves Lansdown

Hubwise

Interactive Investor

J Brearley

Novia

**Nucleus** 

Old Mutual/Quilter

Pershing

Raymond James

Seven IM

Standard Life Wrap

Standard Life/Elevate

Transact

True Potential

Utmost

Winterflood

Suitable for

Direct investors

**SIPPs** 

ISAs

Charities

Companies

Offshore Bonds

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TM Gravis Digital Infrastructure Income Fund (the "Fund") is a sub-fund of TM Gravis Funds ICVC, which is a UK UCITS scheme and an umbrella company for the purposes of the OEIC Regulations. Thesis Unit Trust Management Limited is the Authorised Corporate Director of TM Gravis Funds ICVC and GAL is the investment manager of the Fund.

Any decision to invest in a Fund must be based solely on the information contained in the Prospectus, the latest Key Investor Information Document and the latest annual or interim report and financial statements.

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**GRAVIS DIGITAL INFRA** 

# GRAVIS DIGITAL INFRA

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Thesis Unit Trust Management Dealing 0333 300 0375

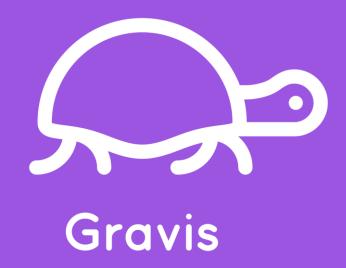
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INVESTMENT IDEAS FOR THE LONG RUN